

BACKGROUND

The International Finance Corporation is an investor and advisor supporting sustainable economic growth in developing countries by making private sector investments, mobilizing capital in the international financial markets, and providing advisory services to businesses and governments.

The Energy & Resource Efficiency (E&REF) advisory services group at IFC works to develop clean energy opportunities and improved resource use across a range of industrial sectors in emerging markets. A key E&REF initiative in Tanzania is a program to support market-based approaches to increasing access to affordable modern off-grid energy services in rural parts of the country, primarily through the development and scale-up of financially-viable mini-grid businesses.

POSITION: CONSULTANT

The Consultant's primary role will be coordinating the implementation of this mini-grids program in Tanzania, along with other possible responsibilities related to energy access. The Consultant will be based in IFC's offices in Dar es Salaam. S/he will report to the E&RE regional lead based in South Africa. This is a one year position (for a maximum of 150 consultant days in a year), subject to renewal each year.

The successful candidate will demonstrate an exceptional ability to acquire and process knowledge, function in a fast-paced high-performance environment, manage multiple tasks, and to deliver under tight deadlines with short notice. He or she will be a natural team player who also demonstrates autonomy and initiative.

Specific responsibilities and deliverables include:

- Business Development and Advisory
- Engage stakeholders
- Reporting
- Measurement & Evaluation
- Administrative and Management

Competencies

- A record of working with diverse stakeholders, from central government to rural entrepreneurs, and achieving successful outcomes.
- A Masters level education in business, engineering, finance, economics, or a related subject.
- At least eight (8) years of commercial sales/marketing experience or business development experience focused on social marketing, SMEs and interfacing with supply chain actors and rural end consumers. Familiarity with the electricity sector and deep knowledge of the Tanzanian market are essential.
- Demonstrated knowledge in launching new products, preferable related to clean energy technologies and markets.
- Excellent communicator and skilled presenter, preferably experienced with high-level government and industry audiences.
- Capacity to operate successfully in a high pressure, fast-paced, and multicultural environment.
- Go-getter attitude, positive desire to continuously learn, share experiences and knowledge, and encourage innovation.
- High level of proficiency in English language; Kiswahili is an advantage.

Mode of Application

Please send cover letter and CV/resume to Daniel Shepherd via email at dshepherd@ifc.org. Deadline for submission is July 31, 2015.